

ANOTHER SUCCESSFUL NBAA

PRIVATAIR WAS once again present at the National Business Aviation Association's Annual Meeting & Convention, which was held from 7-9 October 2003 at the Orange County Convention Center in Orlando, Florida.

This year's event attracted more than 28,000 visitors and a record 1,068 exhibitors. PrivatAir's 100sq m booth was a centre of attraction for the duration of the event, and significant new business was generated for all product lines.



Dave Kinson (left) and Greg Thomas (right) pictured on the PrivatAir booth with Richard Gaona of Airbus with a model of A319 LR aircraft

Safety awards for PrivatAir

During the show, PrivatAir pilot Duane Boyd was awarded an NBAA Pilot Safety Award for 20,167 accident-free flying hours (putting him in eighth position out of 819 pilots receiving awards this year). PrivatAir as an operator received an NBAA Corporate Business Flying Safety Award for 158,079 hours and 19 years accident-free flying, coming seventh out of 273 companies.



Falcon joins the fleet

PrivatAir now has a 1999 Falcon 900B available for charter through its European Charter Sales Network

PRIVATAIR RECENTLY added a 1999 Falcon 900 B to its European charter aircraft fleet. Owned by a Dutch investor, the fourteen-seat aircraft is currently based in Amsterdam and is available for charter through PrivatAir's European Charter Sales Network. It has already completed three trips for the same customer – who immediately fell in love with the aircraft, and is so satisfied that he doesn't want to fly on any other plane.

PrivatAir already operates a very diverse fleet of aircraft out of the company's European bases (Geneva, Switzerland; Düsseldorf, Hamburg and

Munich, Germany), and throughout the USA, and the addition of this superb Falcon significantly extends its European product offering.

Speaking on behalf of the owner, Friso Kuperus of ToBeOne Advisory Group adds: 'We are delighted to be entrusting the commercial charter management of this aircraft to PrivatAir, since we will benefit from the full resources of their Worldwide Charter Sales Network. This will effectively minimise the cost of ownership of the aircraft to us, as PrivatAir will be chartering it out to third parties when we are not using it.'

Geneva's B757 teams up with US-based bizjets for Palm Beach showcase

ON 25 SEPTEMBER 2003, a team of PrivatAir executives hosted guests at an unprecedented jet-aircraft showcase at the company's Palm Beach International Airport facilities.

During this event, visitors were able to view and tour a selection of aircraft from PrivatAir's exclusive jet fleet. Greg Thomas, Chief Executive Officer, was on hand to welcome visitors, along with the crews of the aircraft on display and the Vice-Presidents of PrivatAir's Private Travel (Charter), Ground Services and Aircraft Sales & Management product lines.

'We're delighted to welcome guests to our facility and on board our planes to offer them a sample of the legendary PrivatAir hospitality,' said Greg. 'This event is a unique opportunity for them to view and experience a few of the aircraft that make up our unparalleled aviation product range.'

The event was

designed to raise awareness of PrivatAir as an international, full-service business-aviation company dedicated to service excellence. It featured a range of executive aircraft, including the luxuriously appointed Boeing 757-200, as well as other prestige business jets, such as Gulfstream, Challenger and Citation. All of the aircraft shown were available for sale and/or charter.

The event was a great success, with more than 140 visitors (52 industry and 89 VIP).



Bob Smith, VP Aircraft Management (left), shows guests around the aircraft

JAR 145 approval for PrivatAir GmbH

PRIVATAIR'S GERMAN affiliate, PrivatAir GmbH, has received JAR-145 maintenance approval from the German civil aviation authority.

PrivatAir's Chief Executive Officer, Greg Thomas, says, 'This approval means greater autonomy and flexibility within the framework of our operations on behalf of Lufthansa (transatlantic services to Newark and Chicago) and Airbus (corporate shuttle for Airbus personnel between Toulouse, France; Hamburg,

Germany; and Filton/Chester, United Kingdom). We will also be offering line-maintenance services to third parties in Düsseldorf.'

PrivatAir's JAR-145 certificate is issued for an initial period of one year and will be unlimited thereafter. It is valid for line maintenance at Düsseldorf airport station on Airbus A320 series aircraft (A319, A320 and A321) equipped with both IAE V2500 and CFM 56 engines. Line maintenance stations are also planned for Hamburg and Filton in the near future.



A rare view of all three PrivatAir Geneva-based BBJs together on the tarmac, photographed from the airport control tower

■ PrivatAir is a leading international business aviation group with headquarters in Geneva, Switzerland, a Fixed-Based Operation at Le Bourget Airport in Paris, France, as well as operating bases in Düsseldorf, Hamburg and Munich in Germany, and throughout the USA. It has been in operation since 1977 and currently employs some 400 people worldwide.

■ The Group's services include: Private Travel (aircraft charter), Corporate Shuttle, Aircraft Management & Sales, and Ground Services.

■ Clients include celebrities from the arts, sports and entertainment industries, businessmen, royalty and public officials, as well as private aircraft owners.

■ PrivatAir combines the best practices of the commercial airline industry with the flexibility of business aviation and its own exceptional standards of service. In December 1998, it became one of the world's first airlines whose quality system fulfilled the ISO standards for all its services.

■ The group operates a fleet of more than 50 aircraft, ranging in size from a six-seat Beech King Air to a 49-seat VIP-configured Boeing 757-200. PrivatAir is the only commercial operator of three Boeing Business Jets, configured for 16, 28 and 48 passengers and also operates four Airbus aircraft, two 126-seat A319s and two 48-seat A319LRs.

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